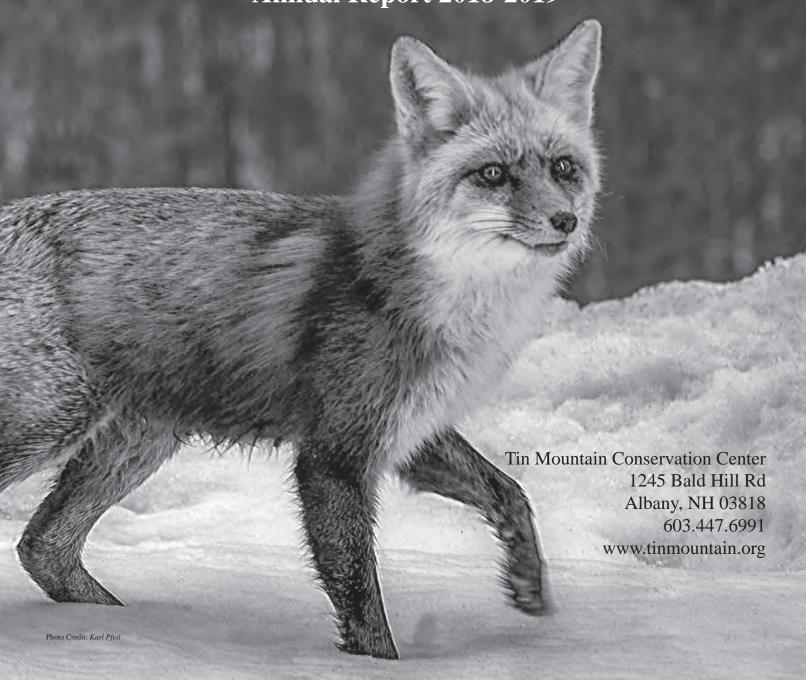


Tin Mountain Conservation Center

Annual Report 2018-2019



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Inspire, Teach, Explore, Research, Protect

2019 found Tin Mountain out in the forests, fields, and mountains teaching and inspiring others living in and visiting the greater Mount Washington Valley. Our school programs nurture a sense of place in communities helping students discover, understand, and respect the natural world that surrounds them in their own backyards. Our Nature Program Series gets people out exploring new areas, visiting old and new friends in the form of trees, birds, wildflowers, insects, lakes, and



mountain tops. Research affords the opportunity for interns to learn, gaining a deeper understanding of how the world functions, and what variables may be at risk.

Land stewardship and research continues to be a priority at Tin Mountain and is reflected in the recent invitation to participate in the Conservation Stewardship Program of NRCS. This support allows us to maintain current practices as well as increasing new activities focused on forest songbird habitat maintenance and the protection of our forests through best forest management practices.

Time plays a crucial role in all we do at Tin Mountain. Some things cannot be rushed. A well-managed forest is reflected in understanding the importance of nurturing seedlings, saplings, and mature trees. It takes time to grow a forest. A preschooler marveling at the sight of a wiggling tadpole becomes the enthusiastic frog catcher at summer camp and later participates in the "Big Night" when spotted salamanders make their seasonal migration to vernal pools. Elementary students hiking Deer Hill with their class develop into avid hikers traversing the Presidential ridgeline during Paths and Peaks summer camp. The high school senior undertaking a macro invertebrate study on the town stream becomes the intern who works to improve brook trout habitat. Some things cannot be rushed. These same students are our future decision makers and leaders. As Margaret Mead once said, "Never doubt that a small group of thoughtful committed citizens can change the world; indeed it is the only thing that ever has."

Thank you, **Executive Director**



Inspire, Teach,

Board President, Rick Steber

Tin Mountain... more relevant than ever.

As I consider the varied aspects of Tin Mountain it occurs to me that our mission and supporting activities are more relevant than ever. We strive to "create an appreciation" of nature among our children and citizens of our community. But perhaps, more importantly, we are "equipping" people for life, personal development, and greater citizenship.

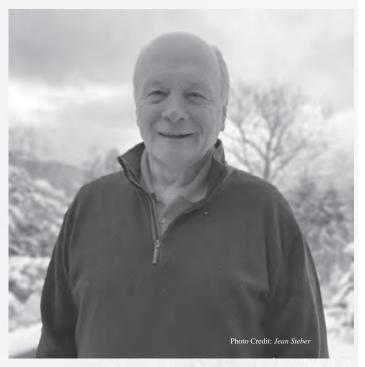
Our local school education programs and summer camps don't simply pack minds with facts and data. Rather they facilitate a deep appreciation for natural relationships existing within the land, water, flora, and fauna of our natural world here in the White Mountains.

Beyond creating appreciation, we are developing young people through outdoor activity, stimulating curiosity, providing physical challenges, and creating safe and natural places where children develop essential life skills. What of imagination, coordination, sensory development, and socialization? What too of independence, risk taking, self-confidence, and the willingness to pursue new experiences outside one's comfort zone? At our best we are equipping our youth with these important personal and life skills.

If an adult were to attend half of our 80 nature programs, wouldn't that prepare one to be a more informed and productive citizen? In an age fraught with climate change and the loss of 3 billion birds in North America, we are increasingly confronted with difficult realities and complex choices. Tin Mountain equips us for a better future where our awareness concerning nature and the environment actually merge with localized actions taken to both appreciate and conserve our natural world. Through our ongoing research we are also providing deeper knowledge and awareness concerning dynamics of our own natural environment.

Our community has created a unique entity in Tin Mountain. I hope that like me you will join with your support, be



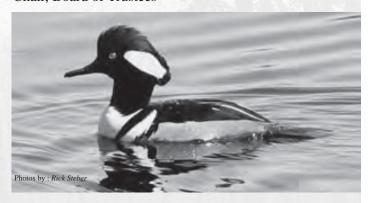


it time, money, or both. There are numerous ways to help. We need volunteers. We need more members and donors. We also have created the Barbara Rockwell Henry Society providing a pathway for partnering supporters to strategically insure our financial future. Our numerous and steadfast supporters continue to directly influence the youth in our communities as well as our local and visiting populations. Please continue to help us make a difference in the lives of people and our environment. We need to be better equipped to take on the challenges which await!

Thank you for all that you do and have done! Sincerely,

Chair, Board of Trustees

Rilad C State



Explore, Research, Protect



Teach: education

xposing young children to the natural world seeds a deep and life-long respect for nature, leading to an **d**understanding and appreciation of how the natural world functions, and fundamentally, why it's important. Through in-school programs, Tin Mountain educates and inspires local students about the natural world within their own school yards, back yards and communities. Tin Mountain Conservation Center continues to provide year-round, experiential environmental educational programs to students around the greater Mt. Washington Valley and western Maine, as well as north of the notches in Berlin and Gorham. Throughout their school careers, from Pre-K through high school, students maintain interaction and contact with Tin Mountain through its many educational programs, field trips and camp programs. Tin Mountain continues to build on the strong environmentally focused foundation, established in the early years, to equip each student to be a environmental steward, throughout college, and into the future. With a 40 year legacy of environmental education, Tin Mountain is now working with second generation Tin Mountain members, campers and students. Over our 40 years, Tin Mountain now works with over twenty schools in five school districts, including four high schools.

During the 2018-2019 school year, Tin Mountain expanded programming at both Kennett High School and Fryeburg Academy allowing us to work and interact with more high school students and in more classes. Once again we awarded two college scholarships to seniors attending college in an environmental field. Fryeburg Academy student Manuel Baptista is attending the University of Maine in Orono, and majoring in Parks and Recreation. Sadie Laboeuf from Kennett High School is a student at St. Lawrence University and majoring in Environmental Science.

Thanks to a generous donation we were also able to offer programs to a number of local preschool children, getting them outside to explore and discover the joys of the natural world around their schools.

Tin Mountain programs continue after the school day ends with well-established after-school environmental programs. We are fortunate to have many school yards that incorporate forests, fields, and trails with views of Mt. Washington and other inspiring peaks. There's even an occasional pond to explore. After school programs were presented to students through Project SUCCEED at Pine Tree, Conway, John Fuller,, and Pequawket Kids Association at Molly Ockett School in Fryeburg, Maine.

Over 182 summer campers were inspired this past year as they picked blueberries, canoed on Lake Umbagog, hiked the Franconia Ridge, caught frogs, made new friends and memories, and camped out in brand new tents thanks to a grant from the Pequawket Foundation. Tin Mountain continues to offer summer camp programs at four locations: Albany, Jackson and S. Tamworth, NH, and Fryeburg, ME.

True to its commitment to providing high-quality environmental camp experiences at an affordable price, \$7,765 was awarded in 2019 summer camp scholarships to local families who otherwise would not have been able to afford camp. Once again, Winter Vacation Camp provided an opportunity for children to spend their school break outside learning and having fun in the snow.









Explore: programs

in Mountain nature programs offer adults and families opportunities to explore and learn about the natural history of northern NH and Western Maine. Thanks to our Nature Program Series (NPS) sponsors Bank of NH, Hancock Lumber, Ragged Mountain Equipment, and Settler's Green OVP, over 1200 participants of all ages enjoyed the over 70 programs offered throughout the year. NPS highlights included a trip to see Yellow Lady Slippers, observing the moths of the Pine Barrens, an annual trip to Lake Umbagog, and a presentation on Pileated Woodpeckers.

The EcoForum Lunchtime Lecture Series features provocative monthly presentations by experts on a wide variety of issues from the status of New Hampshire bobcats to the health of the Upper Androscoggin watershed. Thanks to Flatbread Pizza and Frontside Coffee Roasters for providing lunchtime pizza and coffee for all attendees.

Outreach programs such as Environmental Trivia at Tuckerman Brewing Company, naturalist led boat trips on Silver Lake with Clay Groves of "Fish Nerds", the Fryeburg Fair display, and weekly summer programs at Wildcat Mountain, enable us to reach out to new audiences throughout the year. These programs provide a glimpse into the natural history of the region offer more in-depth insight into certain topics and serve to enhance and enrich the knowledge and experience of locals and visitors alike.











Protect: research

Research initiatives leapt forward in the summer of 2019 as Dr. Rick Van de Poll came aboard to direct Tin Mountains various research programs. His goal was to evaluate current as well as plan future research programs. Tin Mountain continues to offer intern programs in both Avian Ecology and Brook Trout Habitat Restoration work. Marlene McCabe and Jodi Pinder focused on restoration work on Allen Brook, as Jodi Pinder, James Longo and Coburn Blunt undertook avian studies on the Rockwell Sanctuary and Bear Paw lands. The Tin Mountain research staff continues to successfully seek funding for ongoing as well as future projects and explores opportunities for both the continuation and expansion of environmentally focused research. Research joins education in the cornerstone of Tin Mountain's mission.

Tin Mountain strives to manage its timberlands in a responsible manner by adhering to and closely following sustainable forest practices. The goals are twofold: 1) to demonstrate sustainable forestry methods that provide both high-quality wood products and essential forest habitats and 2) to provide an additional revenue stream to help fund environmental education programs. A timber cut in 2019 on the Black Brook lot resulted in additional funds in the Tin Mountain budget totaling \$10,094. During the 2018-19 winter, the Nature Learning Center used about three cords of wood as backup to the solar thermal collectors in supplying heat for the entire 8,500 ft² building.

Talented and dedicated volunteers were busy throughout the year with numerous projects on the Rockwell Sanctuary. Their hard work, time and effort helped maintain the entire trail network, cut and split many cords of firewood, tended the gardens, complete the survey of over 30 nest boxes, and accomplish countless tasks, both big and small, around the Nature Learning Center. A grant from the Robert and Doro-

thy Goldberg Foundation enabled focused and intensive trail maintenance throughout the sanctuary. Plans are in place to develop a complete trail guide that will be complemented with a variety of tree tags and herbaceous plant markers donated to Tin Mountain. On the Tin Mountain property in Jackson, a generous grant ensures that our many volunteers can continue to clear fields, repair trails, build rock steps, and construct bridges over streams and wet areas, and remove invasive plants such as glossy buckthorn and Japanese barberry from the landscape.

In addition to being a vital part of everyday operations, our dedicated volunteers help promote Tin Mountain's vision and mission and their many hours of service help us achieve our goals. Their tireless efforts and assistance in fundraising helps sustain and expand our environmental education programming. Additional volunteer hours were generously donated to library support, trail construction/maintenance, recycling, stone wall construction, murals, special events, and much more. Over 100 volunteers clocked over 3,160 volunteer hours throughout the 2018-2019 fiscal year.







Share: events

In Mountain Conservation Center both hosts and benefits from several special fundraising events that provide the necessary funds to support the mission of Tin Mountain Conservation Center. We are thankful for all of the volunteers, businesses, and sponsors who support and contribute to these events. Special thanks to the Mount Washington Auto Road for its continued partnership hosting the Mt. Washington Auto Road Bicycle Hillclimb. The 47th Mt. Washington Auto Road Bicycle Hillclimb was a success once again running under typical Mount Washington conditions. In August 2019, 436 riders, ages 16-74, undertook peddling up the grueling 7.6 mile ride up the Auto Road. Although most rode "traditional" bicycles, 4 chose unicycles, 3 elected to ride fixed gear bicycles, and 3 rode mountain bikes on the all-uphill, one-way ride of a lifetime.

The 18th Annual Mt. Washington Century+ Ride hosted 256 riders who raised funds in support of Tin Mountain programs. The 100+ mile ride starts and ends at the Tin Mountain Nature Learning Center in Albany and takes riders up, down, around and through some of the most spectacular scenery in all of New England as riders circumnavigate Mt. Washington. Volunteers from Tin Mountain and other local area businesses and clubs once again staffed the 5 aid stations resulting in what's been deemed the 'best supported Century Ride'.

The 33rd Annual First Season Dinner & Benefit Auction at the Fryeburg Academy Fieldhouse garnered generous donations from over 350 local businesses and individuals. Over 330 people attended First Season and enjoyed the food, fun and bidding frenzy over the beautiful, one-of-a-kind, delicious, unique and useful auction items.

The 19th Tin Mountain Conservation Center Annual Meeting, held in May at the Nature Learning Center in Albany,

featured several fantastic field trips along with a presentation entitled "Beneficial Insects and Where to Find Them," by Dr. Alan Eaton. Recognitions for significant contributions included:

- Distinguished Service Award: Dr. Marianne Jackson
- Volunteer of the Year: Monday Morning Volunteers
- Outstanding Environmental Educator:
 - Joel Rhymer
 - Brian Hastings
- Business Partner Award: Ragged Mountain Equip.
- Trustee's Exemplary Service Award: Peter Klose
- Staff Exemplary Service Award:
 - Kat Ferguson





Planned Giving

To learn more about including Tin Mountain in your estate planning please contact Executive Director, Lori Jean Kinsey at (603) 447-6991, or 1245 Bald Hill Road, Albany, NH 03818. Gifts may include Bequests, Charitable Trusts, IRA gift's, or donations of stocks, bonds or other assets.

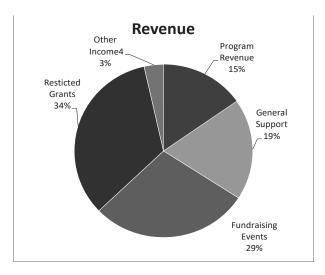
Financial Statement

October 1, 2018 - September 30, 2019

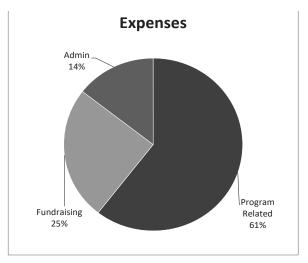
| Statement of Activities for the Year Ended September 30, 2019 | | |
|---|-----------|------------|
| REVENUE | 9/30/2019 | 9/30/2018 |
| Program Revenue ¹ | \$141,277 | \$124,052 |
| General Support ² | 174,371 | 146,756 |
| Fundraising Events ³ | 265,878 | 291,507 |
| Resticted Grants | 311,149 | 258,798 |
| Other Income ⁴ | 32,385 | 30,452 |
| Total Revenue | \$925,060 | \$851,565 |
| EXPENSES | 9/30/2019 | 9/30/2018 |
| Program Related | \$533,627 | \$609,781 |
| Fundraising | 220,219 | 199,970 |
| Administrative | 127,636 | 81,758 |
| Total Expenses | \$881,482 | \$891,509 |
| | ¢42 E70 | (\$39,944) |
| Change in net assets | \$43,578 | (400,011) |
| Change in net assets Schools, Camp, Nature Prog | | |
| | | |

| Statement of Financial Position | | |
|------------------------------------|-------------|--|
| ASSETS | | |
| Cash, Unrestricted | \$31,937 | |
| Cash, Restricted | 189,038 | |
| Accounts Receivable | 17,031 | |
| Inventory | 12,106 | |
| Investments (NHCF endowment) | 515,900 | |
| Property and Equipment | 2,236,169 | |
| Total Assets | \$3,002,181 | |
| LIABILITIES | | |
| Payables and accrued expenses | \$30,659 | |
| Mortgage due | 137,022 | |
| Net assets, unrestricted | 47,368 | |
| Net assets invested in property | 2,097,896 | |
| Net assets, temporarily restricted | 173,336 | |
| Net assets, permanently restricted | 515,900 | |
| Total Liabilities | \$3,002,181 | |

Our financial position is very strong. We have a large cash balance; however, the majority of the funds are restricted by grantors for specific purposes. These funds cannot be spent until the purpose is fulfilled. Some grants are short term; however, some require a year or more to fulfill. This causes periods when cash flow is difficult in spite of having cash in the bank. Almost all of the Property and Equipment balance is for the Albany Nature Learning Center. Debt against TMCC's property is only 6% of the asset value, and we hope to have it paid off in the near future.



REVENUE: Tin Mountain is fortunate to have several sources of revenue: camp and school fees, donations from nature programs, membership and donations, restricted grants, fundraising events (First Season, Century Bike Ride, Mount Washington Auto Road Bicycle Hillclimb), retail sales, timber harvesting, and investment income. We are pleased to report that membership revenue was up 35% and general fundraising was up 11%. We also had a very successful year in procuring grants.



EXPENSES: The majority of our expenses go toward fulling our mission – teaching in schools and hosting nature programs at the Nature Learning Center (NLC), running summer nature camps, NLC building expenses, research projects, land stewardship, etc. Fundraising expenses are dominated by the Hillclimb, which also raises the most funds for Tin Mountain.

Camp & College Scholarships

Thomas Albert Dean & Gayle Baker Kate Bergeron Kenneth A Brett School Bushee Thorn Mountain Retreat Carroll County Altrusa Foundation **Eaton Conservation Commission** Lisa Cote Marilyn D'Aquanni Eastern Propane & Oil Adam Gill Sam & Betsey Harding Michele Kidder Kenneth & Sarah Kimball Ellin Leonard Myrna Lloyd Daniel O'Neill **Tamworth Conservation Commission** White Mountain Health Center

In Honor Of

DORILDA & LEO CARD

Joyce Munise

JODI PINDER

Kathleen Pistocco

LORI KINSEY

Stephen Weeder & Tish Hanlon

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1% FOR THE PLANET HORST ENGINEERING

Scott & Deborah Livingston

MAYA COLE

Andrew Cohen

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STEPHEN CARD

Joyce Munise

THE ROCKWELL FAMILY

Elizabeth Mills

GAIL ZIMMERMAN

Lori Jean Kinsey

MARY BURACK

Ann Doucette

SEYMOUR COHEN

Jeffrey Cohen

MICHAEL CLINE

David Govatski

The Dryer Family Foundation



Cline Intern Scholarships

Kathleen Pistocco



Grants Restricted Funds

HIGH SCHOOL PROGRAM SUPPORT

Cogswell Benevolent Trust

TRAIL DEVELOPMENT

The Robert & Dorothy Goldberg Charitable Foundation

RESEARCH DIRECTOR AND INTERNS

Anonymous Foundation

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Clarence E. Mulford Trust

PROJECT KITE BERLIN & GORHAM SCHOOLS

Neil & Louise Tillotson Fund

SUPPORT OF SUMMER CAMP EQUIPMENT

Pequawket Foundation

SUPPORT FOR ENVIRONMENTAL BOOK CLUB

Stephen & Tabitha King Foundation

Member Match

Anonymous Foundation

BROOK TROUT HABITAT ENHANCEMENT

Carroll County Conservation District

FOREST MANAGEMENT PLAN

Natural Resources Conservation Service (NRCS)

COMMUNITY NATURE PROGRAM SPONSORS

Hancock Lumber

Bank of New Hampshire

Ragged Mountain Equipment

Settlers Green OVP

GENERAL SUPPORT

Anonymous

Dirty Girl Race

Rick & Jean Steber

Thaire & Deborah Bryant

Westmeadow Fund



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"To promote an appreciation of the natural environmental among chidren, adults, and families through hands-on programs in the schools, at camps, and in the community and to demonstrate responsible stewardship of natural resources through land protection, research, sustainable forestry, agriculture, and energy."

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